

Technical Services Manager

Xypex Chemical Corporation, Richmond BC

Location: On-Site – 13731 Mayfield Place, Richmond, BC

Employment Type: Full-Time, Permanent

Reporting To: Director of Technical Services

Direct Reports: 0

Schedule: Monday – Friday, 8:00 AM to 4:30 PM

Start Date: ASAP

About Xypex

Xypex Chemical Corporation is one of the world's leading manufacturers of products for waterproofing, protecting, and repairing concrete structures. For over 50 years, our proprietary crystalline technology has been trusted by architects, engineers, and contractors in over 90 countries. We are committed to innovation, sustainability, and excellence, helping to build stronger, longer-lasting concrete structures worldwide.

Position Overview

The Technical Services Manager brings strong knowledge of concrete construction, including experience in areas such as admixtures, ready-mix, durability and service life, waterproofing, concrete repair, or related technologies. This role provides engineering and technical support for waterproofing, protection, and repair projects to both internal teams and customers.

Key Responsibilities

Project Technical Support:

- Prepare detailed submissions and provide testing support (trial batching, mock-ups, data reviews) for key projects.
- Troubleshoot technical issues and investigate product or installation concerns.
- Conduct strategic site visits in North America and internationally to support significant projects and resolve challenges.

Technical Sales Support:

- Partner with Sales teams to provide technical expertise on high-priority opportunities.
- Represent Xypex at key industry events including conferences, tradeshow, and technical committees.

Technical Training:

- Deliver training to employees, distributors, and partners — including webinars, in-person sessions, and hands-on demonstrations.
- Ensure accurate distribution and consistent use of technical documents and guidance

Research & Development Support:

- Support product development through testing, performance evaluation, and customer feedback
- Participate in test programs and assist with analysis of results to improve products and applications.

Technical Documents and Sales Materials:

- Contribute to writing and reviewing technical content including product data sheets, application guides, and technical notes.
- Evaluate third-party reports to ensure alignment with Xypex product knowledge and performance claims.

Education & Qualifications

- Degree in a related field or combination of education & experience
- Minimum 10 years of experience in concrete or construction and/or laboratory
- Ability to write technical documents and read drawings
- Sales or project management experience is an asset

Compensation, Benefits, and Total Rewards

Salary Range: \$130,000 - \$160,000

The salary offered to the successful candidate will be based on their experience, knowledge and skills they bring to Xypex. While the expected salary range is \$130,000 - \$160,000, we may consider a different amount depending on the experience, knowledge, and skills of the successful candidate.

Our total rewards package offers benefits, promotes internal equity, and supports team members at all levels of our organization, and includes the following:

- Eligible for an annual bonus based on individual and company performance.
- RRSP Matching to support you in saving for your future. Effective after you reach 90 days with us.
- Generous extended health benefits, including a health spend account.
- 3 weeks' vacation.
- Personal days.
- Learning and career development opportunities.

Why Join Us

At Xypex, you'll be part of a globally recognized leader in concrete durability solutions, working in a collaborative and innovative environment. You will:

- Be hands-on with high-profile concrete projects in Canada and around the world.
- Work with innovative technology trusted in major infrastructure and commercial construction.
- Help improve how we support customers and grow our technical capability.



We are a growing Canadian company with international reach. Your work will directly support better, longer-lasting structures — and you'll be part of a team that is proud of the impact we make.

How to Apply

Please send your Resume and cover letter to recruiting@xypex.com with the subject line "Technical Services Manager – [Your Name]."

While we appreciate all applications, only those selected for further consideration will be contacted.